



**PS Academy**  
Meark Enterprise

# Equity Dealer

**Industry Led Employable Skill Training**

Job Role: Equity Dealer

Occupation: BFSI Sector Skill Council Of India >  
Banking > Equity Dealer

## Role Description

Equity Dealers buy and sell Financial Instruments on behalf of their clients. They also provide market insights and investment advice to potential and existing clients.

## Occupational Standards

BSC/ N 0201 (Prepare For Dealing Operations)

BSC/ N 0202 (Carry out Dealing Operations)

## Career Path

Sales/Pre-Sales Executive > Pre-Sales/Sales Manager  
> Sr. Manager Pre-Sales/Sales > Regional BD/Sales  
Lead > GU Sales Lead > Head of Sales  
Sales/Pre-Sales Executive > Customer Relationship/  
Alliance Manager > Sr. Manager Customer  
Relationship > KAM-Key Account/ Alliance Manager >  
GU Sales Lead > Head of Sales

## Duration

Duration: 63 hours (21 days - 3 hours/day)

## Training Mode

Physical or Blended Learning (50% classroom and  
50% online)

## Pre-requisites

Undergraduation

## Personal Attributes

Aptitude for conducting training, and pre/ post work to ensure competent, employable candidates at the end of the training. Strong communication skills, interpersonal skills, ability to work as part of a team; a passion for quality and for developing others; well-organised and focused, eager to learn and keep oneself updated with the latest in the mentioned field.

## Reference

QP ID: BSC /Q 0201

Of NSQF Level : 4

Model Curriculum:

<https://nsdcindia.org/sites/default/files/MC-BSC-Q0201-Equity-Dealer-V2-30-05-17.pdf>

## Contact us

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